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# Zelis Network360<sup>®</sup> Analytics Suite Competitive Dashboard Report Delta Dental Plan Association N360

Networks	All project networks
Counts	Providers
Sort Order	Network size
Showing	Directory
Specialty Mapping	Delta Dental Specialty Group

## CONDITIONS OF USE

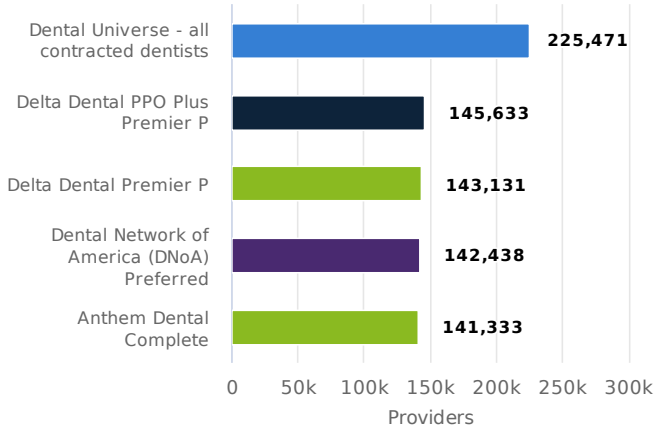
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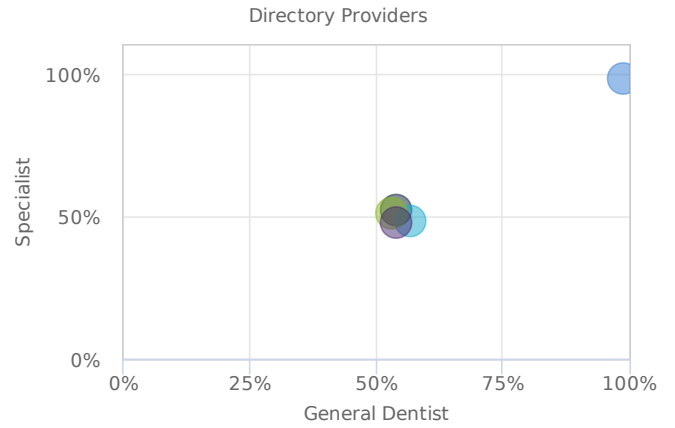


# Competitive Dashboard Overview

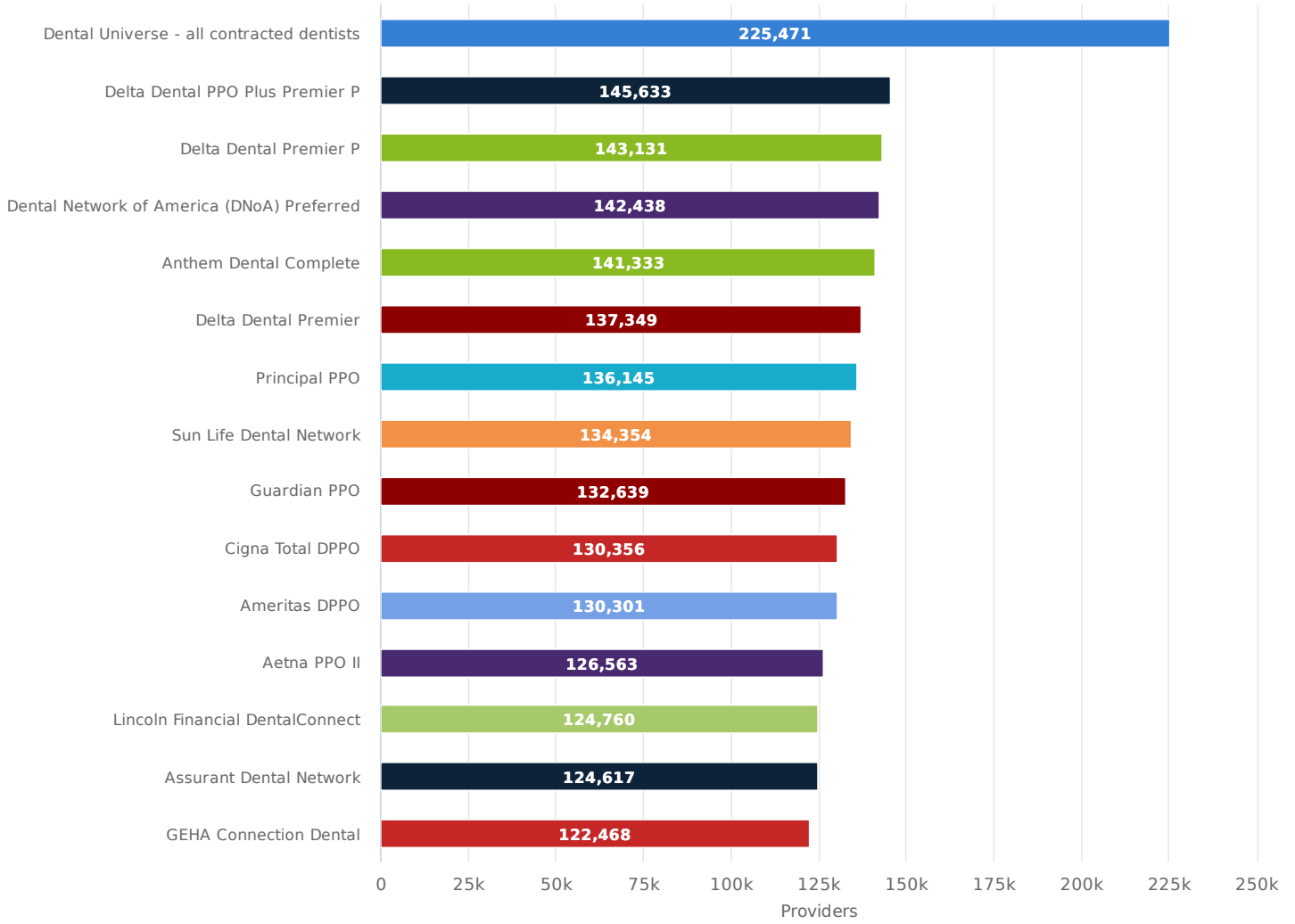
## Top Networks

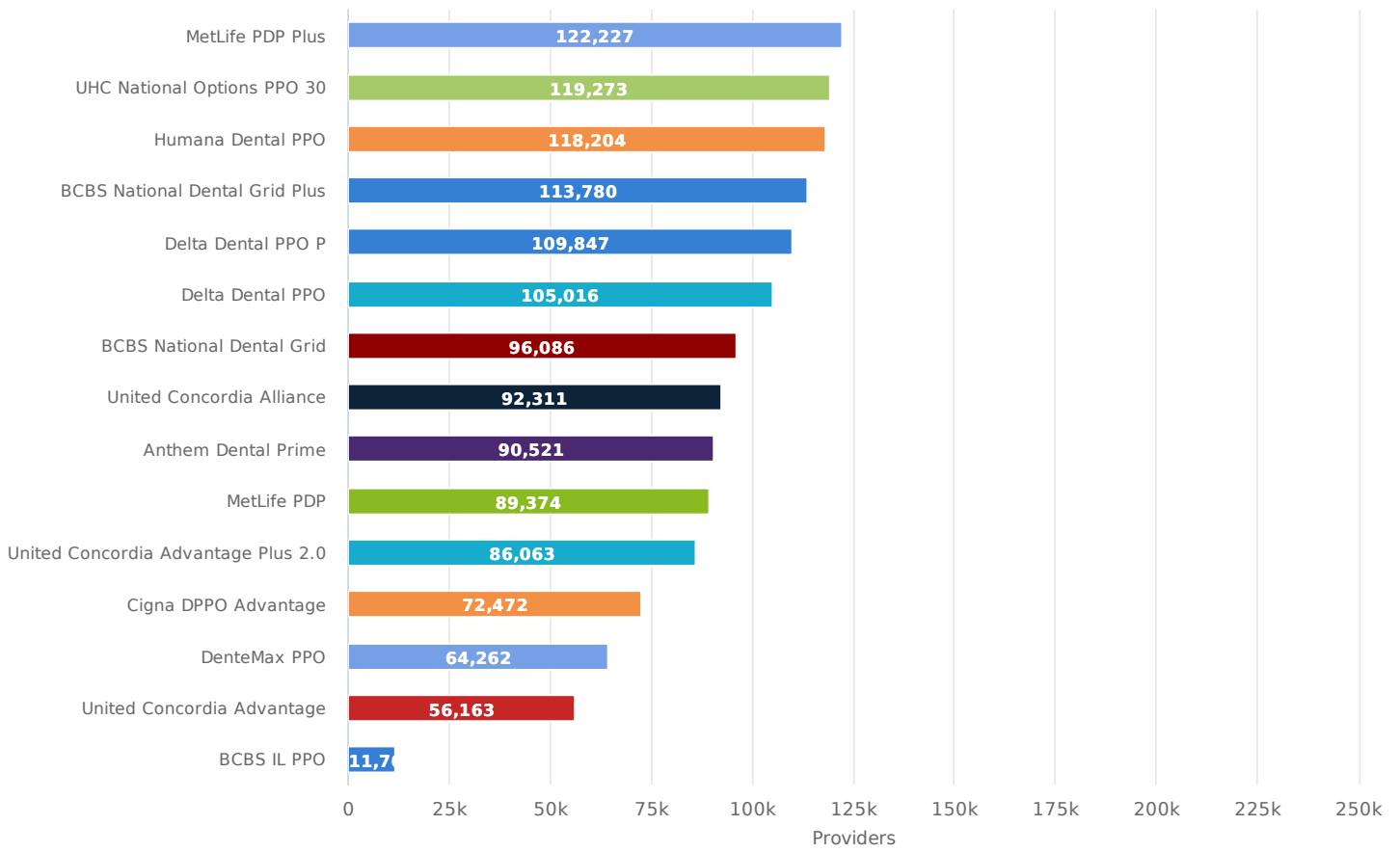


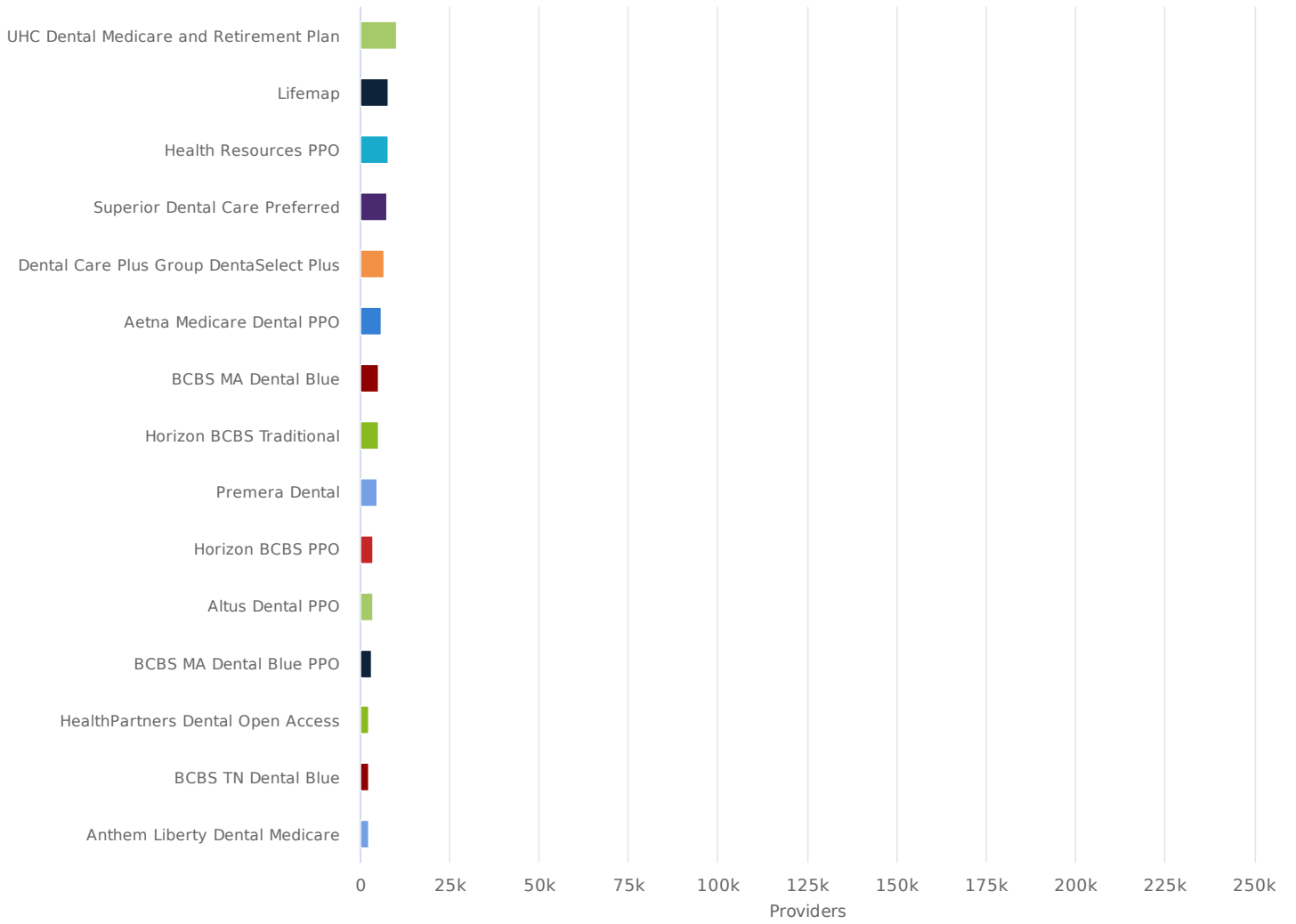
## Top Network Market Penetration

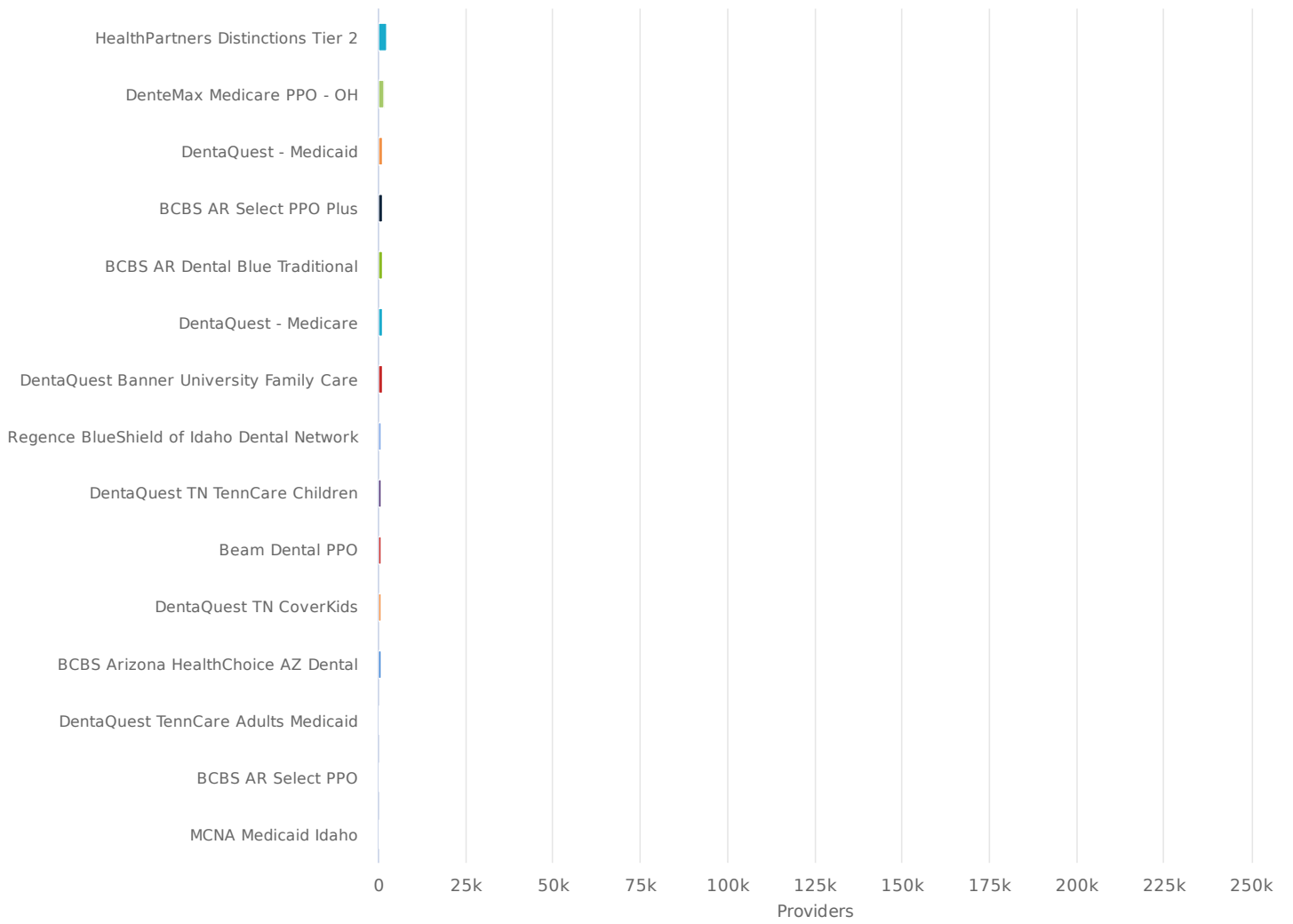


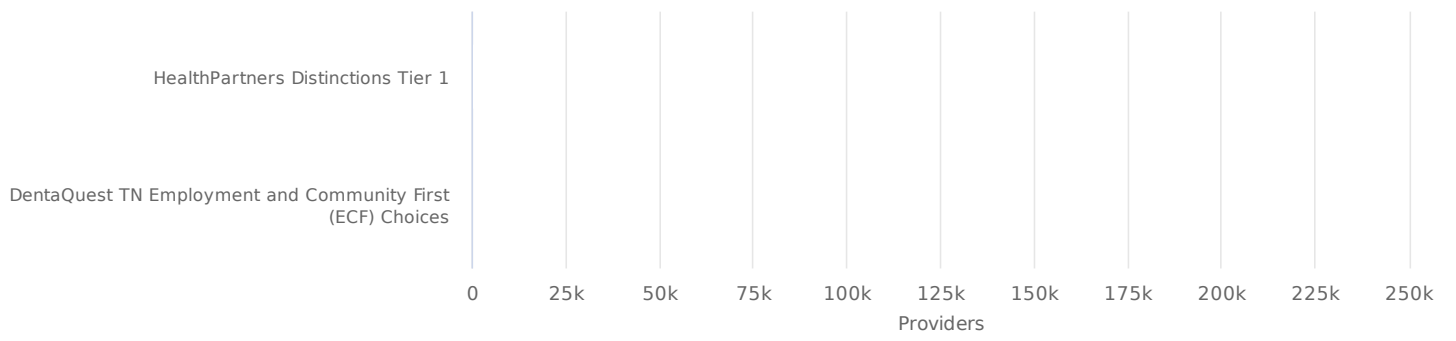
# Project Summary - All Core Providers



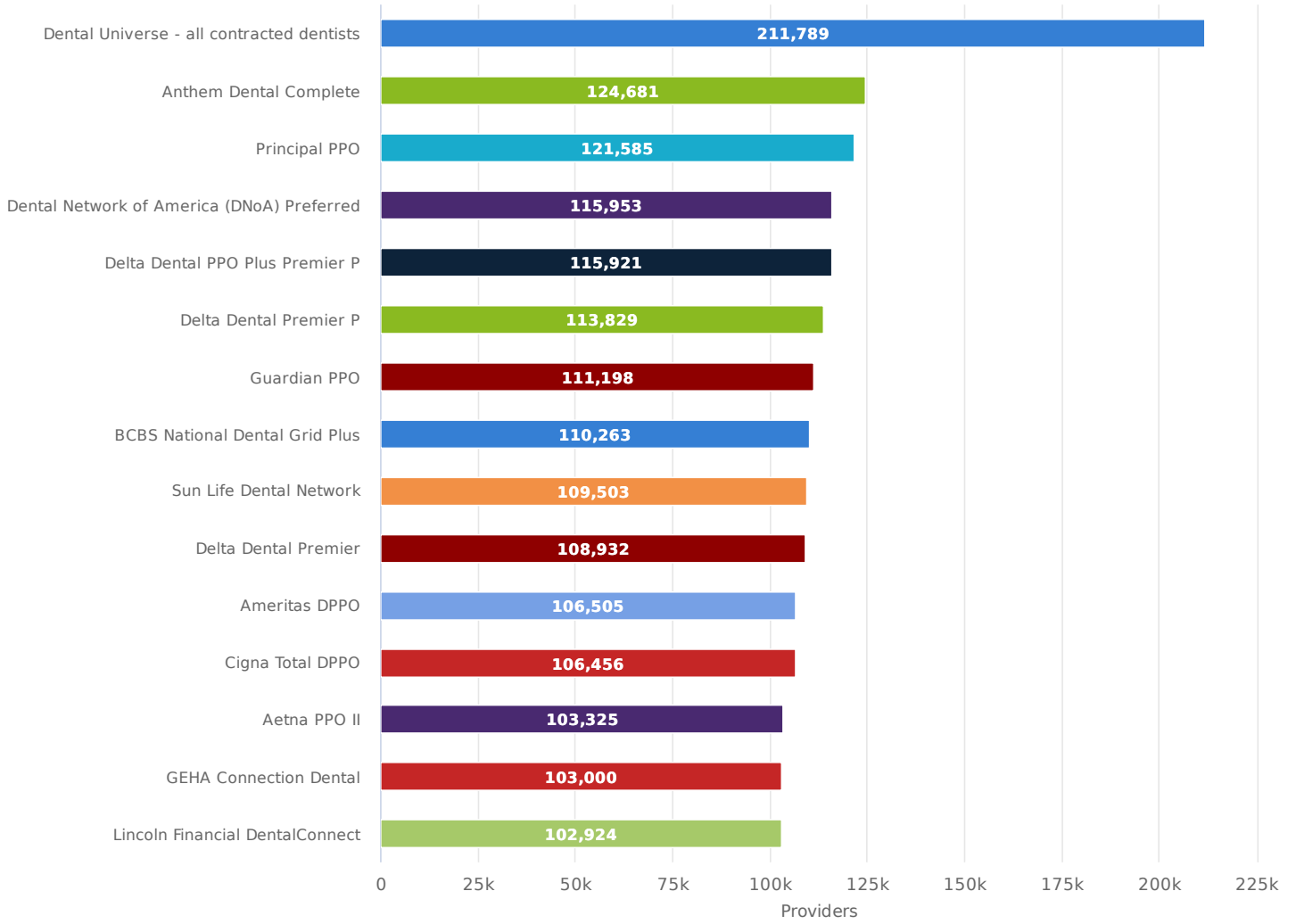


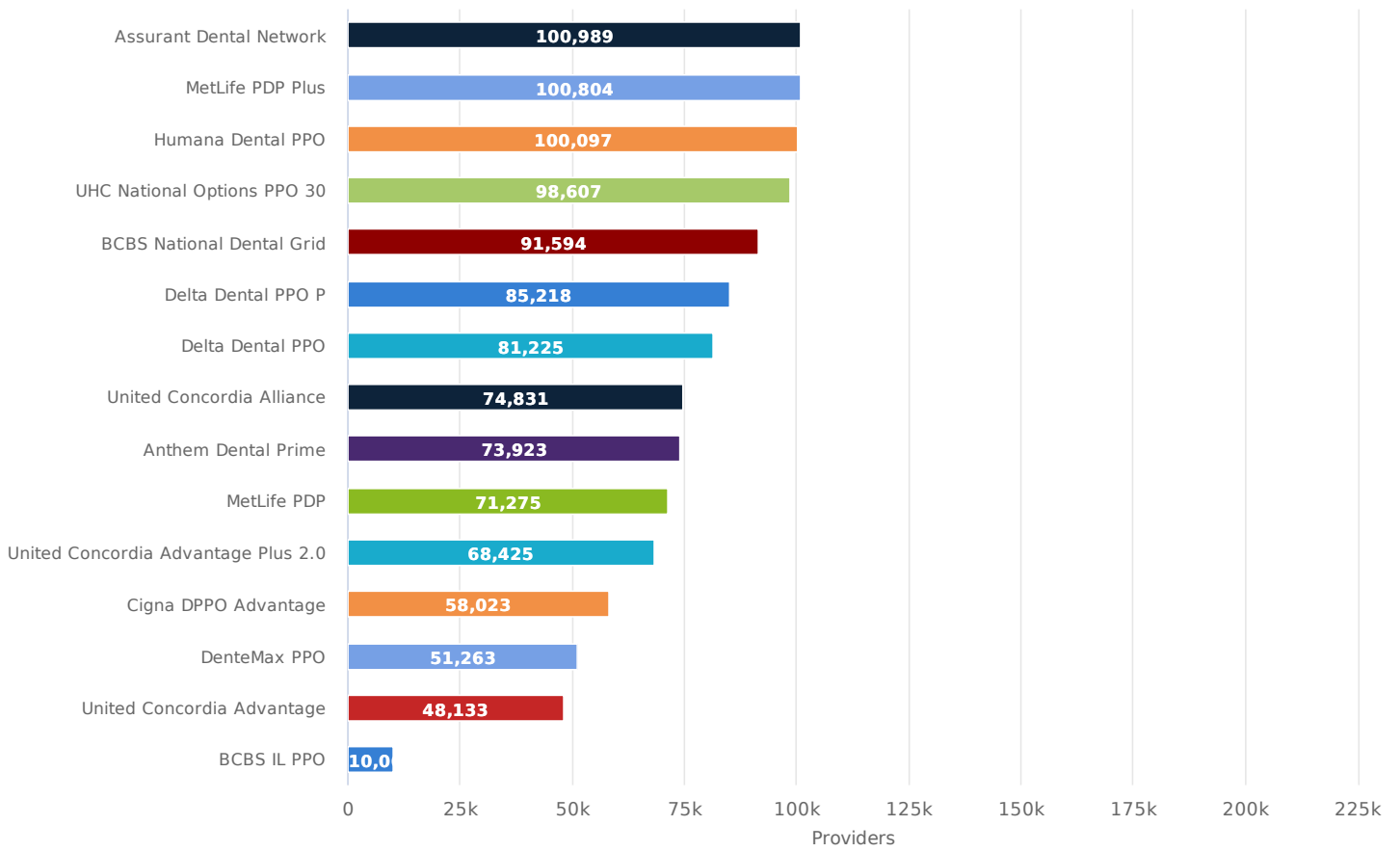


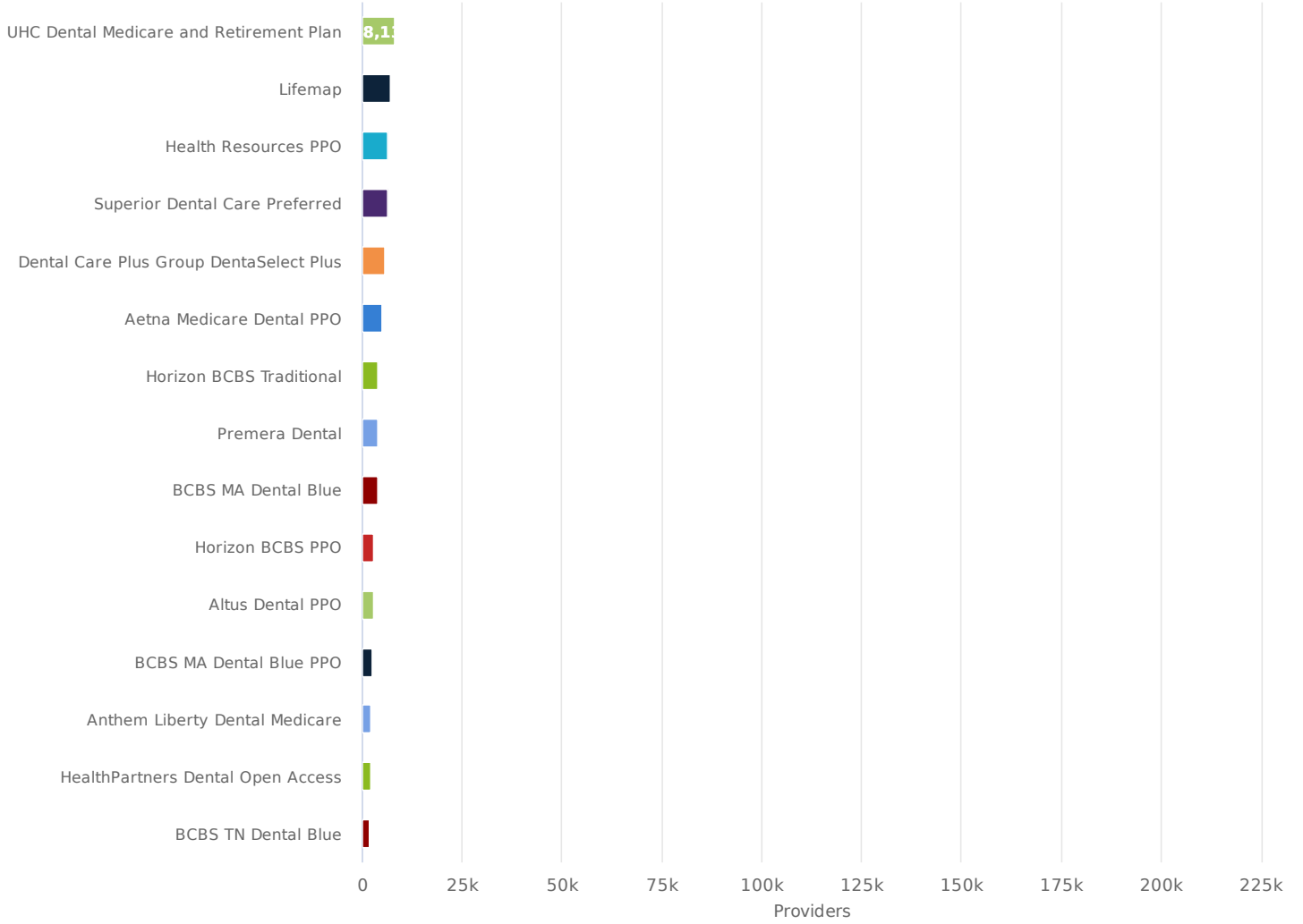


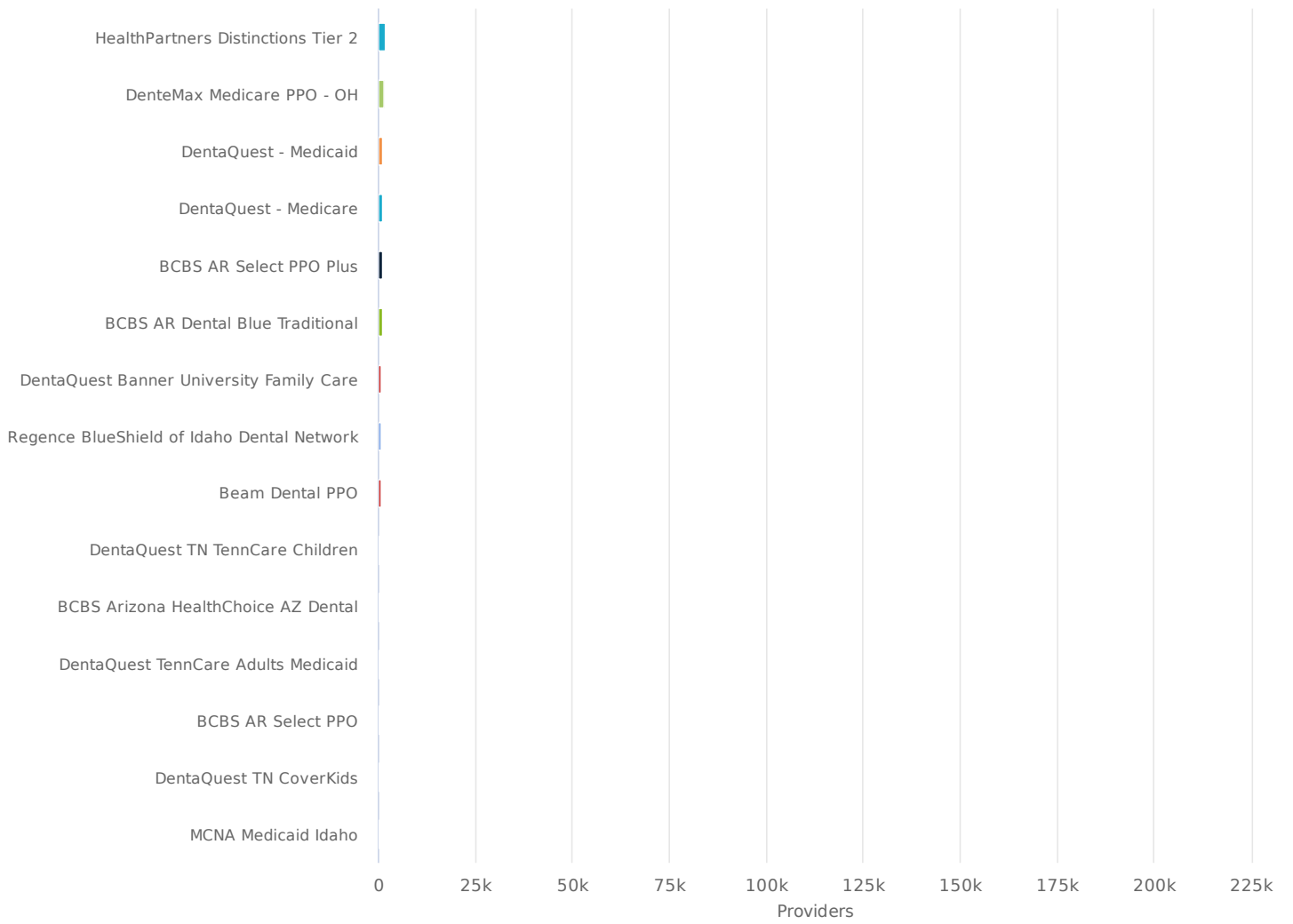


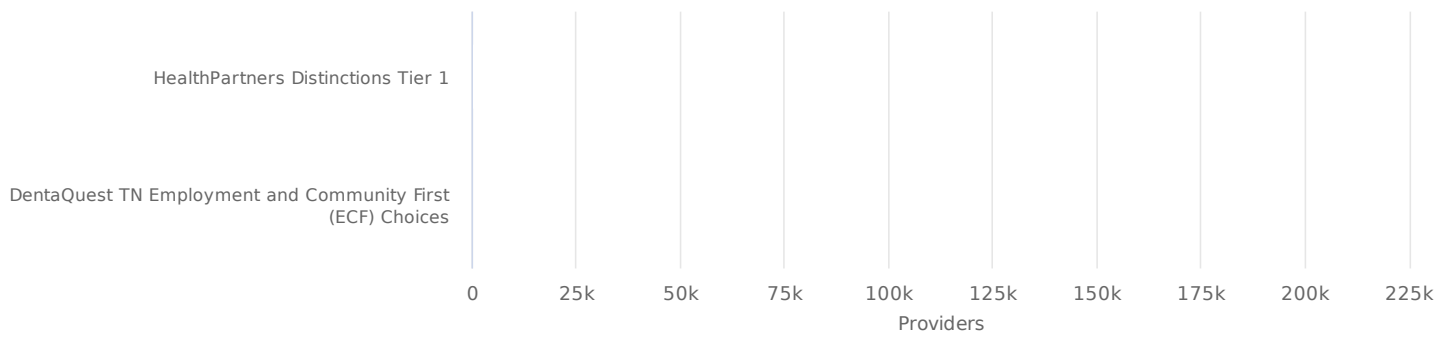
# Project Summary - General Dentist



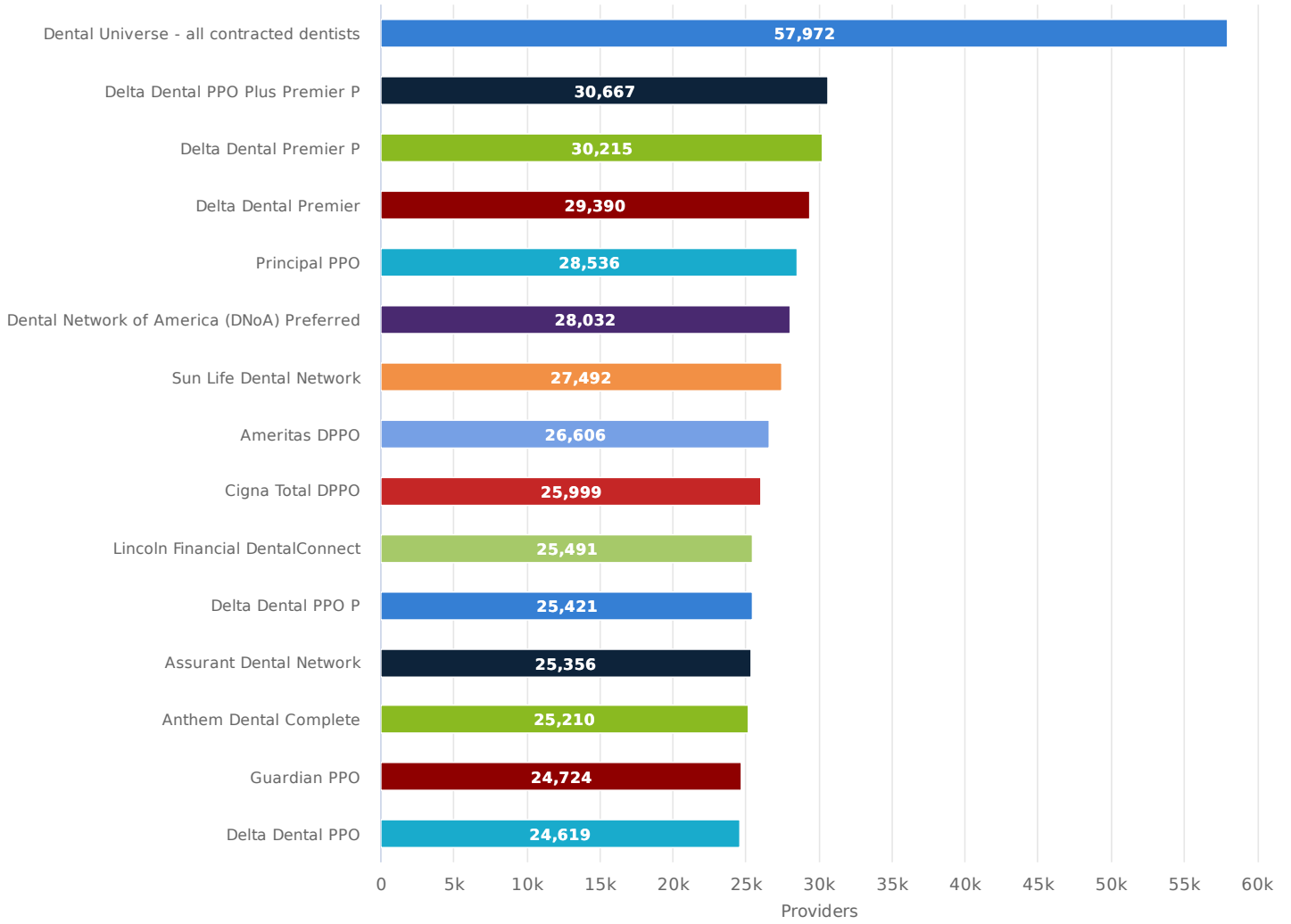


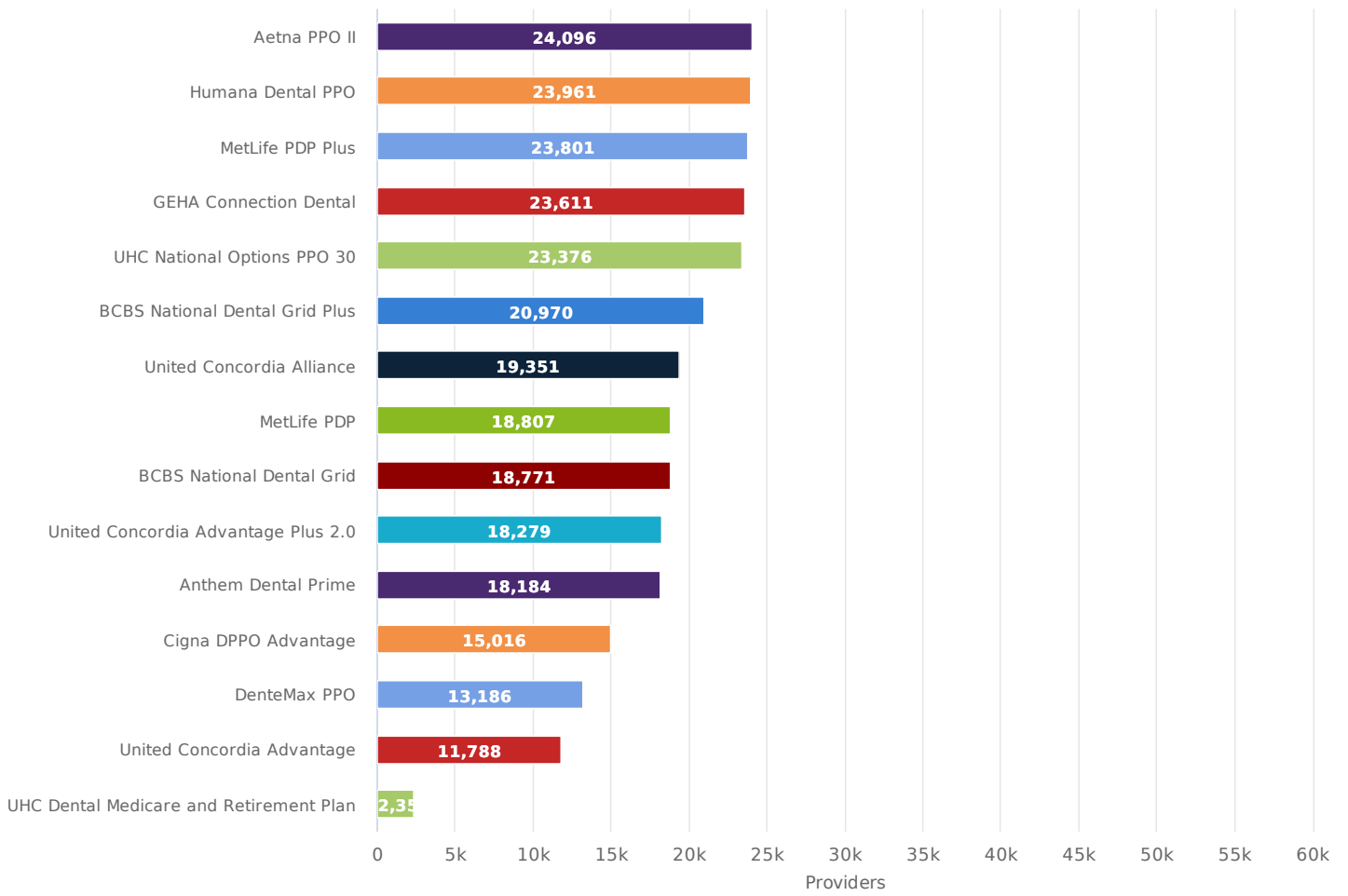


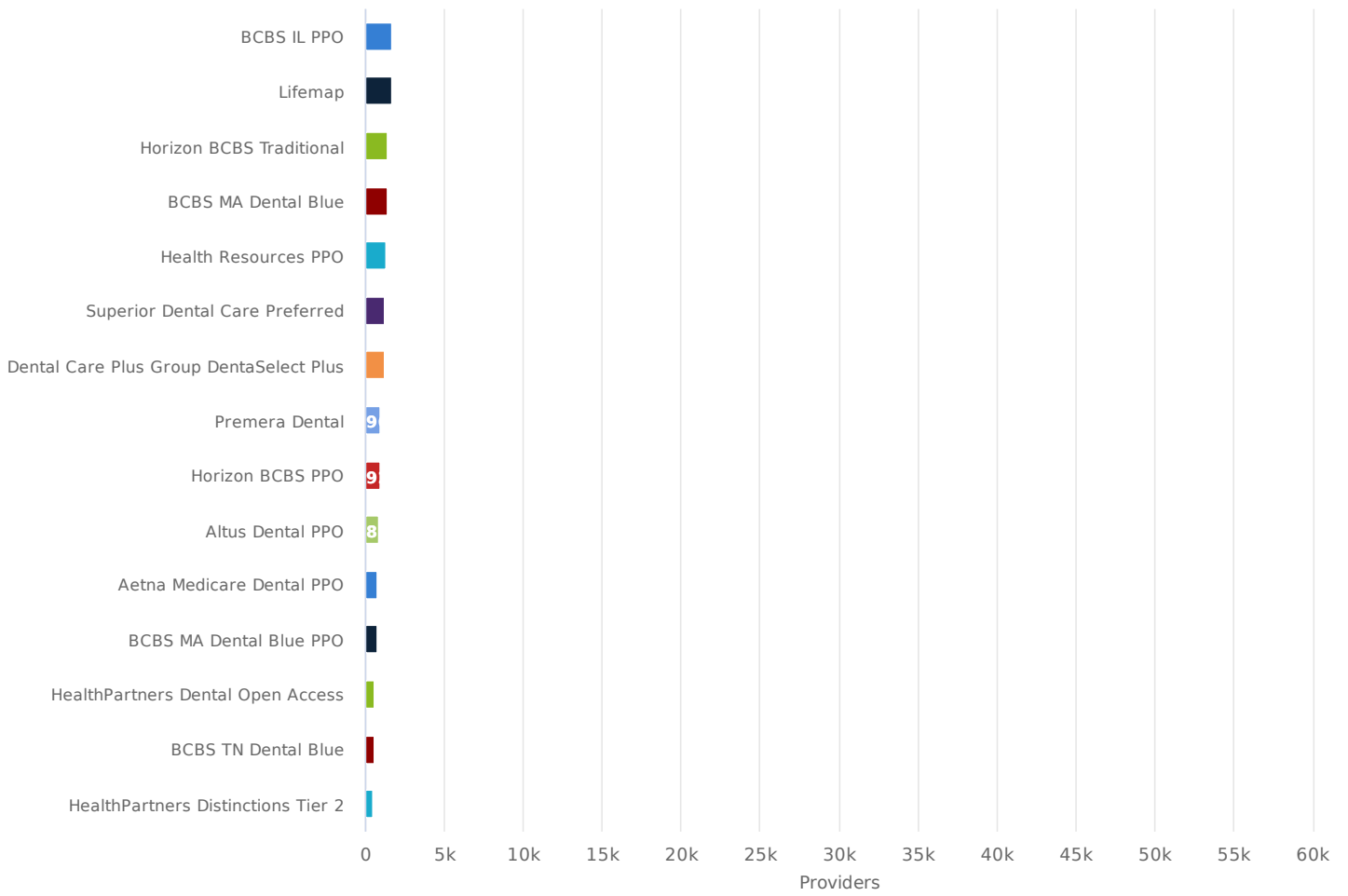


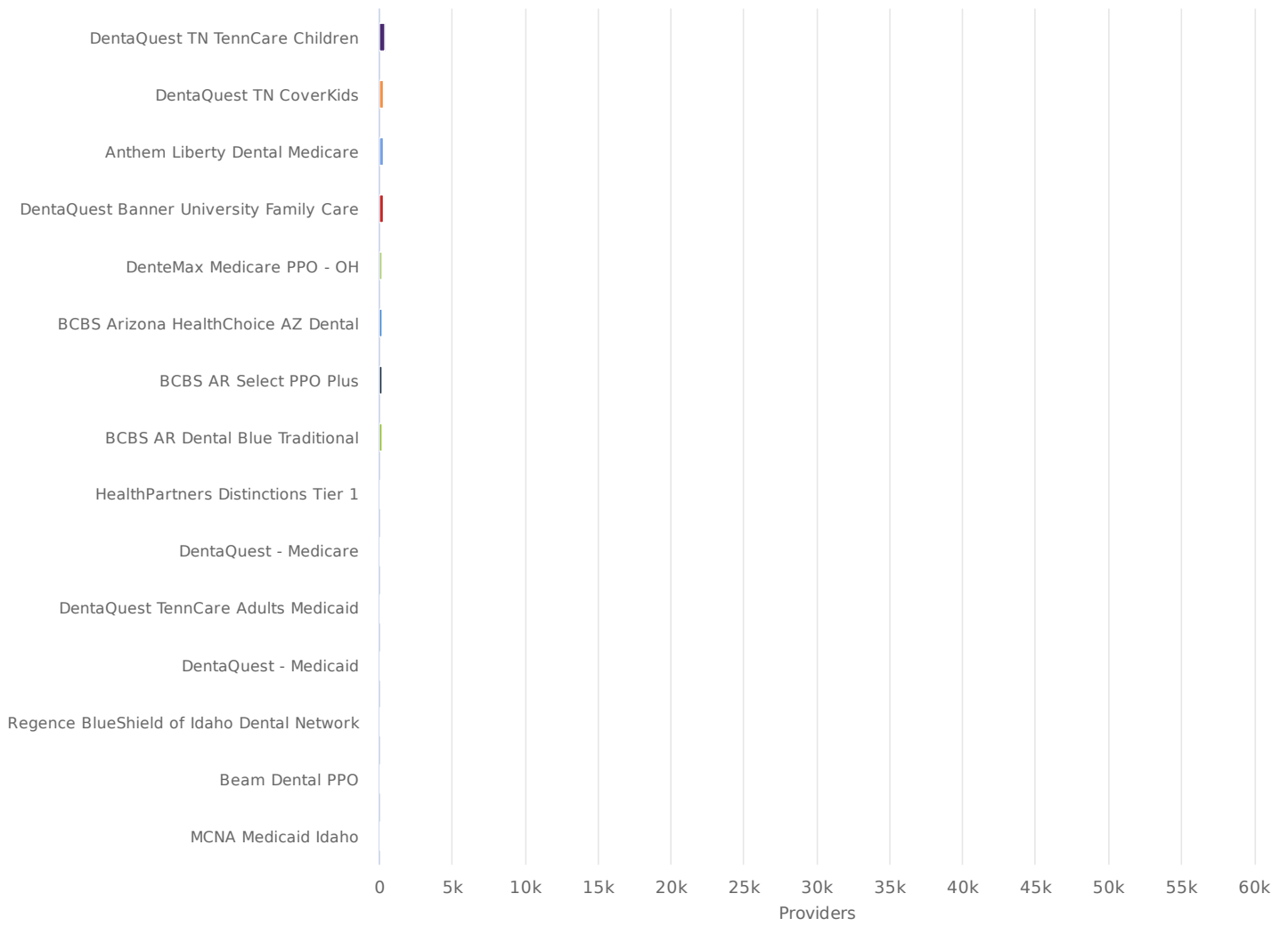


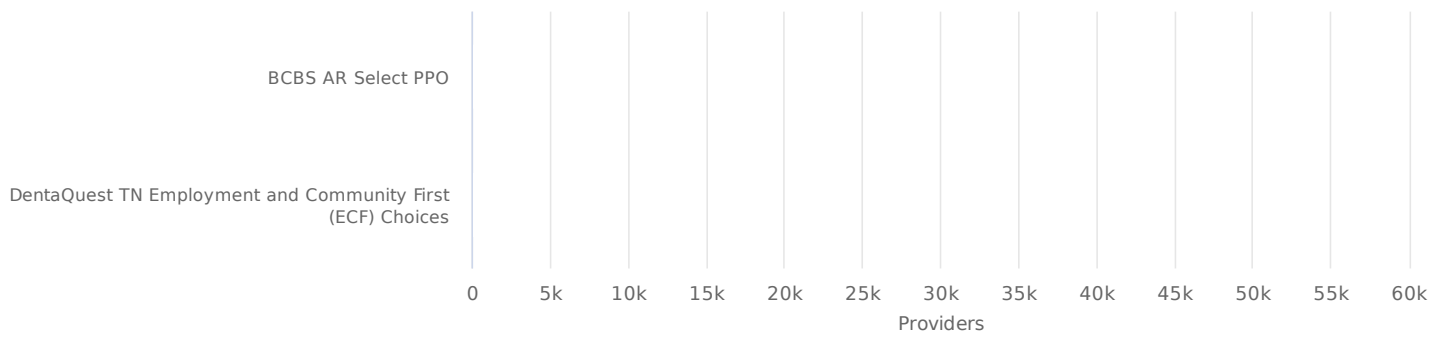
# Project Summary - Specialist



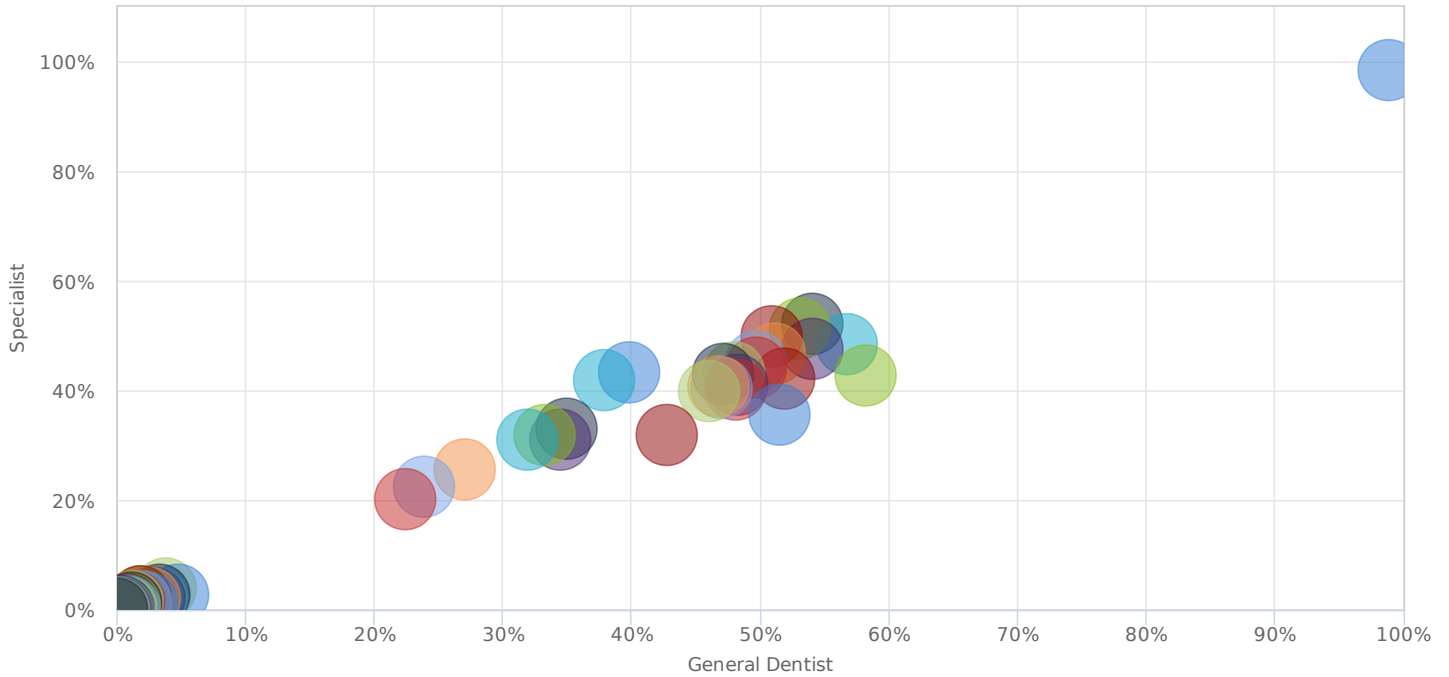








Directory Providers



Market	Specialist		General Dentist	
	Penetration	Count	Penetration	Count
<b>Market</b>		<b>58,844</b>		<b>214,195</b>
● Dental Universe - all contracted dentists	98.5%	57,972	98.9%	211,789
● Delta Dental PPO Plus Premier P	52.1%	30,667	54.1%	115,921
● Principal PPO	48.5%	28,536	56.8%	121,585
● Delta Dental Premier P	51.4%	30,215	53.1%	113,829
● Dental Network of America (DNoA) Preferred	47.6%	28,032	54.1%	115,953
● Anthem Dental Complete	42.8%	25,210	58.2%	124,681
● Delta Dental Premier	50.0%	29,390	50.9%	108,932
● Sun Life Dental Network	46.7%	27,492	51.1%	109,503
● Ameritas DPPO	45.2%	26,606	49.7%	106,505
● Guardian PPO	42.0%	24,724	51.9%	111,198
● Cigna Total DPPO	44.2%	25,999	49.7%	106,456
● Lincoln Financial DentalConnect	43.3%	25,491	48.0%	102,924
● Assurant Dental Network	43.1%	25,356	47.1%	100,989
● Aetna PPO II	41.0%	24,096	48.2%	103,325
● GEHA Connection Dental	40.1%	23,611	48.1%	103,000
● MetLife PDP Plus	40.5%	23,801	47.1%	100,804
● Humana Dental PPO	40.7%	23,961	46.7%	100,097



● BCBS National Dental Grid Plus	35.6%	20,970	51.5%	110,263
● UHC National Options PPO 30	39.7%	23,376	46.0%	98,607
● Delta Dental PPO P	43.2%	25,421	39.8%	85,218
● Delta Dental PPO	41.8%	24,619	37.9%	81,225
● BCBS National Dental Grid	31.9%	18,771	42.8%	91,594
● United Concordia Alliance	32.9%	19,351	34.9%	74,831
● Anthem Dental Prime	30.9%	18,184	34.5%	73,923
● MetLife PDP	32.0%	18,807	33.3%	71,275
● United Concordia Advantage Plus 2.0	31.1%	18,279	31.9%	68,425
● Cigna DPPO Advantage	25.5%	15,016	27.1%	58,023
● DenteMax PPO	22.4%	13,186	23.9%	51,263
● United Concordia Advantage	20.0%	11,788	22.5%	48,133
● UHC Dental Medicare and Retirement Plan	4.0%	2,352	3.8%	8,136
● BCBS IL PPO	2.8%	1,671	4.7%	10,065
● Lifemap	2.8%	1,637	3.3%	7,142
● Health Resources PPO	2.2%	1,279	3.0%	6,439
● Superior Dental Care Preferred	2.1%	1,219	2.9%	6,282
● Dental Care Plus Group DentaSelect Plus	2.0%	1,200	2.6%	5,522
● Horizon BCBS Traditional	2.3%	1,366	1.9%	4,016
● BCBS MA Dental Blue	2.3%	1,365	1.8%	3,867
● Aetna Medicare Dental PPO	1.3%	757	2.3%	4,958
● Premera Dental	1.6%	966	1.9%	3,978
● Horizon BCBS PPO	1.6%	925	1.3%	2,777
● Altus Dental PPO	1.4%	847	1.3%	2,672
● BCBS MA Dental Blue PPO	1.2%	718	1.1%	2,461
● HealthPartners Dental Open Access	1.0%	566	0.9%	2,038
● BCBS TN Dental Blue	0.9%	531	0.9%	1,883
● HealthPartners Distinctions Tier 2	0.8%	449	0.9%	1,856
● Anthem Liberty Dental Medicare	0.5%	275	1.0%	2,084
● DenteMax Medicare PPO - OH	0.4%	234	0.7%	1,553
● DentaQuest Banner University Family Care	0.5%	269	0.4%	853
● DentaQuest TN TennCare Children	0.6%	347	0.2%	520
● DentaQuest - Medicaid	0.2%	125	0.6%	1,218
● BCBS AR Dental Blue Traditional	0.3%	190	0.4%	921
● BCBS AR Select PPO Plus	0.3%	191	0.4%	923
● DentaQuest TN CoverKids	0.5%	293	0.2%	422
● DentaQuest - Medicare	0.2%	130	0.4%	951
● BCBS Arizona HealthChoice AZ Dental	0.3%	195	0.2%	514
● Regence BlueShield of Idaho Dental Network	0.2%	124	0.3%	734
● Beam Dental PPO	0.2%	117	0.3%	716



● DentaQuest TennCare Adults Medicaid	0.2%	128	0.2%	450
● HealthPartners Distinctions Tier 1	0.2%	139	0.1%	202
● BCBS AR Select PPO	0.1%	73	0.2%	437
● MCNA Medicaid Idaho	0.2%	104	0.1%	267
● DentaQuest TN Employment and Community First (ECF) Choices	0.1%	56	0.1%	109

